

Agroserv Măriuța reports sales of 48.2 million lei and a net profit of 1.2 million lei in H1 2026

Bucharest, September 17, 2026 – Agroserv Măriuța (BVB: MILK), a Romanian agricultural company and owner of the Lăptăria cu Caimac brand, reports sales of 48.2 million lei in the first half of 2026, down 5% compared to the same period of the previous year. In the first six months of the year, EBITDA stood at 9.5 million lei, down 19% compared to H1 2025, while net profit reached 1.2 million lei, down 66%. Profitability was influenced by the strategy to increase sales volumes and market share, which had a temporary impact on commercial margins.

“In the first half of 2026, we continued to expand the factory’s operations and strengthen the market position of the Lăptăria cu Caimac brand. The factory’s volumes increased by 13% compared to H1 2025, while a growing share of the milk produced on our own farm was used in processing, reaching 74% in the first six months of 2026. These developments are important to us because they support Agroserv Măriuța’s integrated business model and allow us to make better use of the capacity we have built over recent years. These results were achieved in an environment where consumers remained cautious and cost pressures remained high. Against this backdrop, we continued to implement our strategy to increase volumes and strengthen commercial relationships, even though this had a temporary impact on margins and profitability. We chose this approach to increase our market share and build a stronger foundation for future growth. In the second half of the year, our objective is to gradually improve margins while maintaining the commercial progress achieved so far, so that we can close 2026 in line with the approved budget,” stated Cornel Dănilă, CEO of Agroserv Măriuța SA.

In the first half of 2026, Agroserv Măriuța’s processing factory generated revenues of 39.6 million lei, up 3% compared to the same period of the previous year, continuing to account for the largest share of total turnover. The factory’s volumes increased by 13% compared to H1 2025, outpacing the 3.5% growth recorded by the dairy market in the IKA channel over the same period. Within the Lăptăria cu Caimac portfolio, the kefir range performed particularly well, with sales volumes increasing by 83% compared to H1 2025.

Agroserv Măriuța’s livestock farm recorded revenues of 8.1 million lei in the first six months of the year, down 18% compared to H1 2025, driven by lower milk production volumes and the low price of raw milk. Total milk production stood at 7.2 million liters, slightly below the level recorded in the same period of the previous year, while average production remained at approximately 39 metric tons per day, comparable to H1 2025.

Revenues from the crop production segment reached 0.5 million lei in the first half of 2026, down 80% compared to H1 2025, mainly due to a shift in the harvesting schedule. Harvesting of wheat and rapeseed began at the end of June, so the related revenues were not reflected in the first-half results. As of the reporting date, Agroserv Măriuța had recorded total production of 10.3 thousand tons, of which wheat accounted for 48%, rapeseed 19%, barley 3%, and other crops 30%.

For the full year 2026, the company expects financial results in line with the initially approved budget, which targets net sales of 110.8 million lei, EBITDA of 20.4 million lei, and a net profit of 2.3 million lei. For the second half of the year, management anticipates continued volatility in diesel prices and, consequently, in prices charged by suppliers, but expects a gradual recovery in consumption.

Agroserv Măriuța shares have been listed on the AeRO market of the Bucharest Stock Exchange since May 21, 2021, and are traded under the ticker MILK.

About Agroserv Măriuța

Agroserv Măriuța is a company listed on the AeRO market of the Bucharest Stock Exchange (MILK symbol), which carries out a mixed agricultural activity of crop farming combined with livestock farming. Starting with 2018, the company has added a new business line, namely the processing of cow's milk, respectively the production of dairy products – whole milk packaged in glass bottles, matured cheeses, and acidophilic products. Driven by the desire to expand the family business and to address a market need for quality, safe, nutritious dairy products without additives available on store shelves, the company launched the "Lăptăria cu Caimac" brand. For over eight years, Lăptăria cu Caimac has been delivering natural dairy products to the market, without unnecessary additives or powdered milk, and with particular care to minimally process the milk. The company's products are unique, challenge the industry, and raise quality standards. Agroserv Măriuța is also among the very few companies in Romania with 100% traceability of raw materials, up to the level of treatment of the plants used in feed.