

Agroserv Măriuța reports sales of 85.3 million lei in the first nine months of 2025 and aims to exceed this year's budget estimates

Bucharest, November 27, 2025 – Agroserv Măriuța (BVB: MILK), a Romanian agricultural company and owner of the Lăptăria cu Caimac brand, reports sales of 85.3 million lei for the first nine months of 2025, representing an increase of 28% compared to the first nine months of 2024. The company closed this period with an operating result of 10.2 million lei, 11 times higher than in the previous year, and a net profit of 3.7 million lei, compared to a 3.8 million lei loss recorded in 2024. Thanks to its strong performance in the first nine months of the year, Agroserv Măriuța has raised its 2025 budget estimates for both revenue and profitability.

“The first nine months of 2025 confirm the solid development across all our business lines, in an economic context marked by cost pressures, legislative changes, and shifts in consumer behavior. The factory processed a 6% higher volume of milk and strengthened its presence in modern retail, with net sales to the top five clients up 28% compared to the same period of the previous year. In addition, the crop production segment benefited from more favorable weather conditions, directly contributing to optimized feed costs. The results for this period reflect both the team’s sustained efforts and the resilience of our integrated business model, which continues to offer the company a competitive advantage in the dairy market. The improvement in the gross margin, alongside the diversification of sales channels and increased efficiencies in both the factory and the farm, support the company’s growth trajectory for the coming period. At the same time, macroeconomic developments, recent legislative changes, and price fluctuations in the agri-food sector remain factors we are closely monitoring,” stated Cornel Dănilă, CEO of Agroserv Măriuța SA.

Net revenues from dairy product sales reached 57.8 million lei, up 25% compared to the same period last year, representing the largest contribution to total turnover. In the first nine months of 2025, the factory processed 7.3 million liters of milk, an increase of 6% versus 2024.

Revenues from Agroserv Măriuța’s livestock activity amounted to 14.8 million lei at the end of the first nine months of 2025, up 9%, including 9.2 million lei from raw milk sales and 5.4 million lei from animal sales. In 2025, in addition to its usual sales of heifers, the company exported 165 pregnant heifers to the Republic of Moldova. In the first nine months of 2025, total milk production reached 11.1 million liters, a slight increase compared to the same period in 2024. During this period, the factory used almost 66% of the farm’s milk production, up from 64% in the same period of the previous year.

The crop production segment generated revenues of 12.7 million lei, an increase of 92% compared to the previous year, supported by total production at the time of writing of 20.6 thousand tons and by more favorable weather conditions than last year. The cultivated area in the 2024–2025 agricultural year was 2,300 ha, with the crop structure consisting of rapeseed (31%), corn – first crop (26%), wheat (24%), and other crops (19%).

As a result of the positive evolution of all business lines in the first nine months of 2025, the company has decided to revise its 2025 Revenue and Expense Budget. Thus, the company now estimates a 2025 turnover of 108.7 million lei, a 5% increase compared to the initially budgeted level, an operating profit of 11.9 million lei, 35% above the approved budget, and a net profit of 3.4 million lei, up 39%.

Agroserv Măriuța shares have been listed on the AeRO market of the Bucharest Stock Exchange since 21 May 2021 and are traded under the ticker MILK.

About Agroserv Măriuța

Agroserv Mariuta is a company listed on the AeRO market of the Bucharest Stock Exchange (MILK symbol), which carries out a mixed agricultural activity of crop farming combined with livestock farming. Starting with 2018, the company has a new business line, namely the processing of cow's milk, respectively obtaining dairy products - whole milk packaged in glass, matured cheeses, acidophilic products. With a desire to expand the family business and identify a market need to find quality dairy products, safe, nutritious, and without additives on the store shelves, the company launched the brand "Lăptăria cu Caimac". For more than seven years, Lăptăria cu Caimac has been delivering natural milk on the market, without unnecessary additives and powdered milk, and with special care to process milk. These unique products challenge the industry and increase quality standards. Also, Agroserv Mariuta is among the very few companies in Romania with 100% traceability for the raw material, up to the level of treatment of the plants that make up the food.