

Agroserv Mariuta reports sales growth and returns to profit in H1 2025

Bucharest, September 26, 2025 – Agroserv Mariuta (BVB: MILK), a Romanian agricultural company and owner of the Lăptăria cu Caimac brand, posts sales of 50.6 million lei in the first six months of 2025, a 20% increase compared to H1 2024. The company closed the first half of 2025 with an operating profit of 7 million lei, up 303% year-on-year, while net profit reached 3.4 million lei, compared to a net loss of 646 thousand lei in 2024.

“The first half of 2025 exceeded the objectives set for this period across all business lines, confirming our development strategy. The processing factory continues to be the main growth driver, and the higher share of milk processed within the factory demonstrates consumers’ confidence in the Lăptăria cu Caimac brand. At the same time, the livestock farming activity made a solid contribution, supported by the positive dynamics of animal sales. Although revenues from the crop segment reported at the end of June were below the level of the previous year, this was solely due to the delayed harvesting period, with the results to be reflected in the second half of the year. Thanks to better weather conditions compared to the previous agricultural season, revenues generated from the autumn crop were higher than in 2024. At the same time, strict cost control and the easing of inflationary pressures in the first six months of the year allowed us to achieve a fourfold increase in operating profit and return to profitability. We remain attentive to macroeconomic and legislative developments in the second half of 2025 and are confident that we will meet the targets set for this year,” stated Cornel Dănilă, CEO of Agroserv Mariuta SA.

In the first half of 2025, net revenues from dairy product sales amounted to 38.5 million lei, a 26% increase compared to the previous year, representing the largest contribution to the company’s turnover. In the first six months of this year, the company processed 4.8 million liters of milk, up 7% compared to 2024. Among the products that outperformed the category average, the kefir and cheese segments stood out.

Agroserv Mariuta’s livestock farming revenues reached 9.9 million lei in H1 2025, a 9% increase. This growth was mainly driven by raw milk sales amounting to 6.4 million lei. In the first half of 2025, total milk production was 7.5 million liters, a slight decrease compared to the first six months of 2024 due to lower feed quality. The average daily milk production in the first half of 2025 was approximately 39 tons per day, comparable to the same period last year. The factory used almost 65% of the farm’s milk production, compared to a 60% share in H1 2024.

Revenues from the vegetal activity amounted to 2.3 million lei in the first six months of 2025, down 19%, exclusively as a result of the delayed harvesting of wheat and rapeseed, which began at the end of June, with revenues recorded in July. In the 2024–2025 agricultural year, the company cultivated an area of 2,300 hectares, recording as of June a production of 6.4 thousand tons, of which the wheat crop accounted for 65%, barley 23%, and rapeseed 12%.

Agroserv Mariuta shares are listed on the AeRO market of the Bucharest Stock Exchange as of May 21, 2021, and are traded under the MILK symbol.

About Agroserv Mariuta

Agroserv Mariuta is a company listed on the AeRO market of the Bucharest Stock Exchange (MILK symbol), which carries out a mixed agricultural activity of crop farming combined with livestock farming. Starting with 2018, the company has a new business line, namely the processing of cow's milk, respectively obtaining dairy products - whole milk packaged in glass,

matured cheeses, acidophilic products. With a desire to expand the family business and identify a market need to find quality dairy products, safe, nutritious, and without additives on the store shelves, the company launched the brand "Lăptăria cu Caimac". For more than seven years, Lăptăria cu Caimac has been delivering natural milk on the market, without unnecessary additives and powdered milk, and with special care to process milk. These unique products challenge the industry and increase quality standards. Also, Agroserv Mariuța is among the very few companies in Romania with 100% traceability for the raw material, up to the level of treatment of the plants that make up the food.